



**Pepco Inc.**

*"building better tables since 1989"*

## Updates for our Valued Customers

### I.T. is happening at Pepco—Big Time!

Our website is getting a much needed makeover thanks to our Information Technology Manager, Gabe—please take a look at **www.pepcoinc.com!** As a customer, you can now register to access your account to see purchase orders, works in process, shipments, delivery receipts, invoices, statements, and access our on-line catalog and coming soon, **Project Specific.**

### Casework Jobs are coming in STRONG

With our new plant expansion and machinery in place, our employees are chomping at the bit for more work! Table production has been streamlined allowing more "headroom" for complex jobs such as our new microscope storage pedestal based table just delivered for the biology classroom at Martin University in Indianapolis. We are also making mobile labs, teacher's demo desks, service islands, peninsulas in rectangle or octagon, and tri-facials for many of our customers now. For more details, see our website at [www.pepcoinc.com!](http://www.pepcoinc.com)



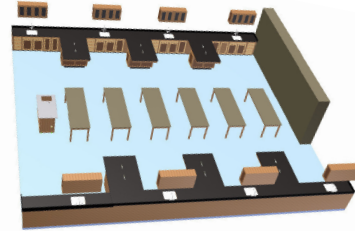
#### DID YOU KNOW.....

PEPCO founders, Lewis and Sally B. Patton pictured after a high school reunion in Moberly—Lew has taught several folks here both Chemistry and Algebra and B. taught swimming at Rothwell Lake!

### Design & Customer Specific work

Our general manager Ron Moran has been working extensively on classroom planning, layouts, product designs, even a custom reception area for a local bible college. We are preparing to launch a "Project Specific" catalog that can be generated off of our updated website soon. This feature will enable our customers to produce specifications and documentation for a project, both new construction or remodel of any type of classroom—and a budget!

### Summer 2009



**Texas Community College gets PEPCO lab makeover**

### PEPCO SPOTLITE

Quality continues to be our focus as we submitted our Steel Series and Classic Series tables for SEFA testing at a nearby lab. Results? Well let's just say that we not only passed, but we asked to be tested to failure—couldn't be done as they only had 3000# to test with!

Perhaps the strongest table on the market—certainly the most dependable!

### Greening Continues at PEPCO by going PAPERLESS with our Invoicing

If you haven't already received a call from our controller Jessica, she's in the process of updating all of our customer data files as your orders deliver. We are offering a choice of faxing or emailing for invoices. Traditional US Mail will now incur a \$5.00 charge for processing which we hope is met with maximum resistance! At 44 cents a stamp at presstime (haha) and the cost of an envelope, the printed invoice, the printed delivery receipt, the labor to amass the documents and collate, seal, stamp, mail, and wait—those days are over! Let's band together on this stance—save the paper—save the planet! Along those same lines, we are processing credit card payments with PAYPAL now—you need not be a member and your invoice must come via email. Just another area to lessen the amount of cost to transact business. You will also note that our invoices will be listing prices as CASH prices. A 3% fee will be added to credit card purchases—that's our cost—and in this economy—we have to account for it. We appreciate your understanding and patience with us for this change as it will keep our pricing competitive.

### Clark County School District (Las Vegas, NV) Awards PEPCO—Wins Persistent Customer Award! We want to thank all our customers for their support!



With over 11,000 Classic Series tables (pictured left) in Las Vegas in Clark County Schools, PEPCO is pleased to be awarded another year and up to 3 years in addition to our 12 years of service amassed to that rapidly growing district. We are proud of our record there and with many other "persistent customers" as we continue to strive to be the very best vendor. We are indeed thankful for your *persistent* support and hope to continue to provide the quality and service you deserve!

To remove your name from our mailing list, please [click here](#).

Questions or comments? E-mail us at [dave@pepcoinc.com](mailto:dave@pepcoinc.com) or call 800-568-1067